

ISTEYAK ALAM

Ranchi, Jharkhand

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isteyakalam829122@gmail.com



OBJECTIVE

Self-motivated individual with proven ability to fast learn new technologies, multitask and collaborate with team and individuals to succeed. Good interpersonal skills, commitment, result oriented, hard working with a quest and zeal to learn new technologies and undertake challenging tasks.

EDUCATION

Diploma in Electrical & Electronic Engineering

Govt. Polytechnic Simdega

YEAR - (2023-26)

ITI (NCVT)

Mz Private College, ITI, Ormanjhi, Ranchi

YEAR - (2021-23)

Graduation

IGNOU

YEAR - (2021-25)

Intermediate (JAC Ranchi)

Ramgarh College, Ramgarh

YEAR - (2019-21)

Matriculation (JAC Ranchi)

St. Francis School, Kankebar, Ramgarh

YEAR - (2018)

EXPERIENCE

Team Leader – Shree Ganesh Hardware & Tools Pvt. Ltd., Ranchi, Jharkhand

Products Handled:

Cement, TMT Bars, Paints, PVC Pipes & Fittings, Sanitary Ware, Bathroom Fittings, Power Tools, Hand Tools, Electrical Switches, Wires & Cables, Plywood, Laminates, and Building Hardware.

Roles & Responsibilities:

- Led and supervised a team of Sales Executives to achieve monthly sales and business targets across Ranchi and nearby areas.
- Assigned sales territories, monitored field activities, and trained team members on product knowledge and sales techniques.
- Developed strong relationships with dealers, distributors, contractors, builders, and hardware retailers to increase market coverage.
- Managed order bookings, inventory coordination, product deliveries, and payment collections while ensuring excellent customer service.
- Prepared daily MIS reports, tracked team performance, resolved customer issues, and coordinated with the Branch Manager to drive sales growth.

Mechanical Fitter Experience in CCL (ITI)

YEAR - (25-JAN-2025) – (28-JAN-2026)

Mechanical Fitter Experience in Power Plant Patratu (ITI)

YEAR – (2024 – 2025) (HVSC Technician)

6 weeks Vocational Training in Aeronapire N/B Tata Park, Gate No.- Dhanbad – 828112 (Diploma)

Signature of Applicant



SKILLS

- Electrical Machines
- Mines Illumination
- Power Electronics
- Electrical Safety
- Transformer Maintenance



PERSONAL INFORMATION

- Date of Birth - 01 November 2003
- Language Known - English, Hindi, Urdu
- Marital Status - Unmarried
- Gender - Male
- Nationality - Indian



DECLARATION

I hereby confirm and verify that all the information mentioned here, and I take full responsibility for its accuracy and authenticity.

Signature of Applicant