

CONTACT

Hemendra Singh

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EDUCATION

	Rajasthan board 10th
2010	Rajasthan board 12th
2012	Rajasthan University Graduation
2015	Kota university B.ed
2019	Brij university M.A
2021	

SKILLS

Rscit , dca computer

Experience:

Worked as a sales manager in Bajaj Electronics.

Roles & Responsibilities:

- Led the showroom sales team and ensured achievement of daily, weekly, and monthly sales targets.
- Managed customer interactions, explained product features, finance options, and promotional offers to maximize sales.
- Trained, guided, and monitored Sales Executives to improve product knowledge, sales performance, and customer service.
- Coordinated with inventory and warehouse teams to maintain stock availability and ensure timely product deliveries.
- Prepared sales reports, analyzed team performance, handled customer escalations, and implemented strategies to increase revenue and customer satisfaction.

Worked as sales executive in Micro Finance Credit card department.

Roles & Responsibilities:

- Promoted and acquired new credit card customers through field visits, direct sales, and customer referrals.
- Explained credit card features, benefits, eligibility criteria, and ongoing promotional offers to prospective customers.
- Collected customer documents, completed KYC verification, and ensured accurate application processing as per company guidelines.
- Achieved monthly sales targets by generating quality leads and maintaining a high application approval rate.

Worked as sales executive in Banking Sector Jaipur.

PERSONAL
DETAILS

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- Date of Birth : 30/12/1996
 - Nationality : Indian