

CURRICULUM VITAE

Name—**DEEPAK PATHROL**

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CareerObjective:

Aim to associate with the organizations that provide me an opportunity to show my skills and improve knowledge with the latest trends and to be a part of the team that work dynamically towards the growth of the organization.

AcademicProfile:

- **MA Form Bhoj University Bhopal** with 2nd Division in 2020
- **M.lib**fromSVN University Sagar With1st Division in 2021
- **B.lib** from SVN University Sagar With1st Division in 2017
- **BA Form Dr. Hari Singh Gour University Sagar in Arts** with 3rd Division in 2015
- Higher Secondary from **MP BOARD** in **PCM** with 2nd division in 2010
- High School from **MP BOARD** with 1st division in 2008

Other Qualification:

- Basic knowledge of Computer.
- **DCA** from **MCU Bhopal** with 1st Division in 2015.
- CPCT
- Mechanical Eng. Govt. Polytechnic College Khurai

Experience:

Team Leader – Hero Central Motors - Sagar

Roles & Responsibilities:

- Led and supervised the sales team to achieve daily and monthly sales targets for Hero motorcycles.
- Assigned sales territories, monitored team performance, and provided regular coaching to improve productivity.

- Developed strong relationships with customers, handled inquiries, and ensured a high level of customer satisfaction.
- Coordinated with the showroom, finance, and service departments for smooth vehicle delivery and documentation.
- Prepared sales reports, monitored inventory availability, and implemented promotional activities to increase showroom sales.

- 1 Year Experience from Hero Central Motors As a Sales Executive in Sagar.

Roles & Responsibilities:

- Promoted and sold Hero motorcycles by assisting customers in selecting models based on their needs and budget.
- Generated new leads through showroom walk-ins, field visits, and customer referrals to achieve monthly sales targets.
- Explained product features, finance options, exchange offers, and company schemes to customers.
- Coordinated with the finance and registration teams to ensure smooth vehicle documentation and timely delivery.
- Maintained customer relationships through regular follow-ups, handled inquiries and complaints, and prepared daily sales reports for the Sales Manager.
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- 2 Year Experience from Tata Motors (Aanand Tranking) As a Sales Executive in Sagar.

- 1 Year Experience form Pramerica Life Insurance Limited As a Sales Manager in Sagar.

Key Skills:

- Enthusiastic, Creative, Ambitious, Hard working and dedicated to work.
- Availability to work in a team good communication skills, availability to work in pressure, self motivated focused and dedicated positive thinker

Personal Details:

Father's Name : Mr.Late.Narayan Pathrol
Mother's Name : Mrs. Munni Bai
Category : SC
DateOfBirth : 02/01/1993
Gender : Male
Marital Status : Married
Language Known : Hindi, English
Nationality : Indian
PostalAddress : 5 Civil line Sagar
: Dist Sagar M.P. Pin code 470001

Date :/...../.....

(Deepak Pathrol)

Place : Sagar