

CURRICULUM VITAE

VICKY MAHENDRA BHISIKAR

PLOT NO A/38, BINAKI LAY OUT, VAISHALI NAGAR, PUNE - 440017

Contact No:- 9028010687

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CAREER OBJECTIVE:

To work in an organization set up which provides me full job empowerment & help me achieve my individual & company goal & improves my functional knowledge & provide continuous on customer service.

FORMAL EDUCATION:

Course/Degree	School/College/University	Year of Passing
S.S.C	Mahatma Fule School, Nagpur	Mar. 2004
H.S.C	C.P. & Berar Junior College, Nagpur	Feb. 2006
B.COM	C.P. & Berar College, Nagpur	May. 2009
M.B.A.	G.H. Raison College, Nagpur	Sep. 2012

COMPUTER QUALIFICATION:

- Basic Computer Knowledge
- MS-CIT

EXPERIENCE:

Team Leader – Tata Consumer Products Ltd. (Tata Tea), Pune, Maharashtra

Products Handled:

Tata Tea Gold, Tata Tea Premium, Tata Tea Agni, Tata Tea Chakra Gold, Tata Coffee, Tetley Tea, Himalayan Water, Tata Salt, Tata Sampann Pulses & Spices.

Roles & Responsibilities:

- Led and supervised a team of Sales Executives, assigned sales territories, monitored field activities, and ensured achievement of monthly sales targets.
- Built strong relationships with distributors, wholesalers, retailers, and supermarkets, monitored team performance, resolved customer issues, and prepared daily MIS and sales reports.

1. Company Name: AXIS BANK

Job Role: Sourcing CA & SA from open market

Designation: BDE

Duration: Aug. 2012 To Aug. 2013

2. Company Name: L&T Finance Ltd.,

Job Role: Commercial Vehicle Finance

Designation: Sales Associates

Duration: Aug. 2013 To Mar. 2015

3. Company Name: ICICI BANK LTD.,

Job Role: Housing & Mortgage Finance

Designation: Senior Sales Executive

Duration: Mar. 2015 To April. 2016

4. Company Name: SBI CAP SECURITIES

Job Role: Housing & Mortgage Finance

Designation: Asset Sales Executive

Duration: April 2016 To May 2018

5. Company Name: SHDF Company Ltd.,

Job Role: Housing & Mortgage Finance

Designation: Relation Ship Manager

Duration: Aug. 2018 To May. 2019

6. Company Name: Equitas Small Finance Bank Ltd.,

Job Role: Housing & Mortgage Finance

Designation: Assistant Manager

Duration: May. 2019 To Jan. 2021

7. Company Name: Niyogin Fintech Ltd.,

Job Role: Secured & Un-Secured Loans, Insurance, Investment

Designation: Network RelationShip Manager

Duration: Feb. 2021 To April. 2022

8. Company Name: VASTU HOUSING FINANCE CORPORATION LTD.,

Job Role: Housing & Mortgage Finance

Designation: Sr. Relation Ship Manager

Duration: July. 2022 To Sep. 2023

9. Company Name: DMI HOUSING FINANCE PVT LTD.,

Job Role: Housing & Mortgage Finance

Designation: Sr. Relation Ship Manager

Duration: Sep. 2023 To July. 2025

10. Company Name: VASTU HOUSING FINANCE CORPORATION LTD.,

Job Role: Housing & Mortgage Finance

Designation: Sr. Relation Ship Manager

Duration: Aug. 2025 To Till Date

KEY AND RESPONSIBILITIES:

1. Excellent communication, Presentation, Negotiation and collaboration skills with Clients and customers.
2. Customers Accounts And problems handling
3. Physically meet with customers and DSA Agents to generate the leads and get the business
4. Dealing in B2C
5. In-Depth understanding of product and integrated solutions.

PERSONAL KEY STRENGTHS:

1. Driven to succeed and excel
2. Self Motivated
3. Seasoned and effective communicator with excellent presentation skills
4. Comprehensive problem solving abilities
5. Goal Oriented
6. Punctuality

PERSONAL DETAILS:

- o **Name:** VICKY BHISIKAR
- o **Father Name:** MAHENDRA BHISIKAR
- o **Mother Name:** NIRMALA BHISIKAR
- o **Date of Birth:** 30 - JAN - 1988
- o **Gender:** Male
- o **Marital Status:** MARRIED
- o **Nationality:** Indian
- o **Languages Known:** Hindi, English, Marathi

I hereby declare that above information is correct if it found incorrect then I will liable for disqualify.

DATE: _____

PLACE: Nagpur

Yours Faithfully,
(VICKY M. BHISIKAR)