

VIPUL SINGH

Behind Carmel English Medium School, Krishnanagar, Giridih, Jharkhand , Ranchi – 815301

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Professional Summary

Highly motivated and results-oriented Sales Executive with over 6 years of experience in Telecom, FMCG, and Customer Service industries. Proven expertise in achieving sales targets, generating new business opportunities, managing customer relationships, and delivering exceptional service.

Core Competencies

B2B & B2C Sales, Business Development, Lead Generation, CRM, Negotiation, Customer Service, Territory Sales, MS Office

Professional Experience

Sales Manager | Jio Fiber (Feb 2021 – Apr 2023)

- Achieved monthly sales targets.
- Generated new leads and closed sales.
- Maintained strong customer relationships.

Customer Executive | Kotcher Tech Limited (Mar 2019 – Nov 2020)

- Resolved customer queries and ensured satisfaction.
- Maintained customer records.

DSM | Patanjali Private Limited (Apr 2017 – May 2019)

- Managed distributors and increased market reach.
- Executed sales promotions.

Education

B.Com – Sikkim Professional University (2021–2023)

Class XII – Subhash Public School

Class X – Carmel School, Giridih

Strengths

Communication • Leadership • Problem Solving • Teamwork • Time Management • Adaptability