

RESUME

KULDEEPPOONIA

S/o Sh. Bansî La1
Sirsa Haryana
Mob.= 7 8 0 9 7 - 9 8 8 8 8
e-mail: pooniakuldeep997@gmail.com

CAREER OBJECTIVE :

To reach a high level in the organization through my sincere efforts, where i can be recognized by others set an example for the new entrants.

ACADEMIC QUALIFICATION

Secondary from BSEH Bhiwani in 2017.
10*2 from BSER Ajmer in 2019.

WORKING EXPERIENCE

Sales Executive – Sirsa Cement Traders, Sirsa, Haryana

Roles & Responsibilities

Managed cement sales across Sirsa, Ellenabad, Dabwali, Rania, Kalanwali, and nearby areas by developing strong relationships with dealers, retailers, contractors, and builders. Conducted regular market visits to identify new business opportunities, generate orders, and expand the dealer network. Achieved monthly sales targets by increasing product availability and market coverage. Coordinated with warehouse and logistics teams to ensure timely cement delivery, monitored competitor pricing and market activities, collected dealer payments, resolved customer complaints, maintained accurate sales records, prepared daily sales reports, and provided regular market feedback to the Area Sales Manager to support business growth.

Two years experience in Light Micro Finance Pvt. Ltd.
One Year Working in Seeds Fin Crop Pvt. Ltd.
Presently Working in AYE Fin Pvt. Ltd.

STRENGTHS :

Hard work
Sincerity
Honesty
Confidence

PERSONAL PROFILE

Name Kuldeep Poonia

Father's Name Sh. Bansilal
Date of Birth 04.06.2000
Nationality Indian
Marital Status Unmarried
Languages Known English, Hindi

~~"To work hard always with honesty for the best results and, to achieve as~~
much as I can and burning desire to succeed and with no limit of success.

{ KULDEEP POONIA)

SELF ASSESSMENT

Date

Kuldeep