



## RESUME

### PERSONAL DETAILS

- **Name:** Aswani Kumar
- **Father's Name:** Shri Amba Lal
- **Mother's Name:** SMT. Leela Devi
- **Category:** SC
- **Sex:** Male
- **Marital Status:** Married
- **Date of Birth:** 12-12-1983
- **Mob. No.:** +918003523451
- **Aadhar Card No.:** 3729 6615 7029
- **Email ID:** aswanigarg850@gmail.com

### QUALIFICATION

| S.No. | Class                          | Board/University | Year | %     | Division |
|-------|--------------------------------|------------------|------|-------|----------|
| 1     | Secondary                      | RBSE, AJMER      | 2003 | 36.33 | Third    |
| 2     | Sr. Secondary                  | RBSE, AJMER      | 2005 | 39.38 | Third    |
| 3     | B.A.                           | MDSU, AJMER      | 2008 | 41.00 | Third    |
| 4     | ITI Course (Electrician Trade) | Government of UP | 2020 | 83.00 | First    |

### Experience

Sales Executive – Shree Balaji Cement Agency, Jalore, Rajasthan

#### Roles & Responsibilities:

- Visited dealers, retailers, contractors, and builders across Jalore and nearby areas to promote cement products and achieve monthly sales targets.
- Generated new business opportunities, managed order bookings, coordinated product deliveries, maintained customer relationships, and followed up on payments.

Sales Executive – Shree Ram Granite Company Limited, Jalore Rajasthan

**Duration:** June 2023 – July 2025

#### Roles & Responsibilities:

- Visited dealers, distributors, architects, builders, contractors, and retailers to promote granite and stone products and achieve monthly sales targets.
- Generated new business opportunities, handled customer inquiries, prepared quotations, booked orders, coordinated dispatch and delivery, maintained strong customer relationships, followed up on payments, and submitted daily sales reports to the Sales Manager.

## **COMPUTER KNOWLEDGE**

- BASIC COMPUTER
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## **PERMANENT ADDRESS**

Dist. Jalore (Rajasthan)

## **DECLARATION**

I hereby certify that the above particulars are true to the best of my knowledge and belief.

**Signature:**  
**(Aswani Kumar)**