

RESUME

Phoola ram

Vpo-perwa

,Teh.- bali,

Dist. Pali Rajasthan 306126

Contact No. – 08107969656

Emil Id:- pcrajgour@gmail.com

CAREER OBJECTIVE:-

Become a good person in every stage of my life. Seeking a position to utilize my skills and abilities in the information technology, industry that offers professional growth while being resourceful, innovative and flexible.

EDUCATION QUALIFICATION:-

CLASS	BOARD	YEAR	DIVISION
X th	RBSE	2002	2nd
XII	RBSE	2004	1st
B.A	MLSU	2007	2 nd
B.Ed	MLSU	2009	1st

COMPUTER KNOWLEDGE

Basic computer knowledge and online working.

PERSONAL SKILLS:-

Comprehensive problem solving abilities, excellent verbal and written communication skills, ability to deal with people diplomatically, willingness to learn team facilitator hard worker.

EXPERIENCE:-

Sales Executive – UltraTech Cement Ltd., Pali–Bali, Rajasthan

Roles & Responsibilities:

- Managed cement sales across Pali, Bali, and nearby territories through dealers and retailers.
- Visited dealers, retailers, contractors, and construction sites to generate new business opportunities.
- Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
- Appointed new dealers and maintained strong relationships with existing customers.
- Conducted regular market surveys and monitored competitor pricing and activities.
- Coordinated with distributors and logistics teams to ensure timely product availability and delivery.
- Collected payments from dealers and followed up on outstanding dues.
- Resolved customer complaints promptly and ensured high customer satisfaction.
- Prepared daily sales reports, sales forecasts, and market feedback for the Area Sales Manager.

- Promoted company schemes, dealer incentive programs, and product awareness to drive sales growth.

1 years team leader at utratech cement pinwada

**•• AREA MANAGER AT S. E. INVESTMENT LIMITED
GRUH FINANCE LIMITED 1 YEAR**

PERSONAL PROFILE:-

Name : Phoola ram
Father's Name : Sankla ram
Nationality : Indian
Date of Birth : 01. SEP. 1984
Gender : Male
Language Known : Hindi & English

Declaration :-

I Hereby that above Stated particulars are true to the best of my Knowledge and belief

Your Faithfully
(Phoola ram)

