

CURRICULAMVITAE

VENIRAMTELI

551, Hamir Nagar ,
Sec-09Udaipur(Raj)

Mo.No.-09928884358

Veniramt@gmail.com

PersonalDetails:

Name :VeniRamTeli

Father'sName :SureshTeli

Date of Birth :10 Jul 1988

Language proficiency :Hindi,English

Objective:

To work with are puted Organization where I canutilizemy100% capabilities to ful fil the requirements & work hard and perform the best for organization.

WorkExperience:

I have working Lobo staffing solutions pvt ltd.(LNT WA) as Sales Executive for July 2025 to till date.



ABMsteel
2025

July2022totill June

AreaSalesManager

- Day to day target counter visit.
- Responsibleforbothprimaryandsecondarytargetfor monthlybasisaswellasquarterly basis.
- Helping to the dealers for their order and growth.

✚ Helping to the dealers to know about company's scheme.

- ✚Responsibleformonthlytargetaswellasquarterlytarget. ✚
- Working for get a good mark in KPI.
- ✚Strongly follow the KPI rules



AsianPaints

July2021toJuly2022.

SalesOfficers

- ✚ResponsibleforworkingindefinedTerritory.
- ✚Follow up 15 dealers.
- ✚Rotating15contractorsinboththeDistricts. ✚
- Primary and secondary sales.
- ✚Coordinate the whole activity as per Company TSO.
- ✚Distribution gifts like, T-shirts, pen, diary and other POP Materials.
- ✚ProperMarketvisit:Tochecktherequirementofmarket,dealer'ssalespersonsat counter, Sites and collecting competition information.
- ✚Regular site visit on IHB.



RaghuveerMetalIndustriesLimited,(JindalPanther)

July2020toJune2021

MarketingManager

- ✚LookingafterentireAjmerlocationandmanaging our10existingdealerliketheirorderand payment and also I have appointed 05 new dealers.
- ✚Goingtomarketondailybasistomeettheretailerand dealers. ✚
- Also managing 20 sub dealers.
- ✚Collectedmarketrelateddataalikewsp,Rspandbillingofotherbrands ondailybasis. ✚
- Achieve Monthly and quarterly target.

Delhi Trading Corporation (Tata Tiscon)

July 2019 to July 2020

Area sales officer

Rishabh Deo Stone (kamdhanu, Rathi, and Gallent)
Sales and Marketing

June 2016 to July 2019

I have received 3 years 6 Month Articleship Training (Practical Training) working on following aspects As under C. A. (August 2007 to March 2011)

Accounting:

I have accounted various partnership firm, Proprietary concerns, Private Limited Companies, Contractor Sanjeevani Hospital & recently I have been accounting Hotel Lal Bagh for one year

Sales Tax:

Registration, Taxation, Preparation of Return and issuance of various declaration forms from the Department

Income Tax:

Taxation, Preparation of Return & submission to Department.

Audit:

I have audited various firms and Pvt. Ltd. Companies tax & VAT Audits;

Other Training

I have received 100 hrs information Technology Training conducted by The Institute Chartered Accountants of India on Computer basics & accounting Software e.g. Tally 7.2 & ERP 9

Professional Qualification:

Chartered Accountancy Course

I have passed common proficiency Test (foundation course)

and secured 51% I have recently appeared in CA & CS Inter & passed

AcademicQualification:

S.NO.	CLASS	NAMEOF BORD	YEAROFPASSING	PERCENTAG E
1	X	Raj.Board,Ajmer	2005	72.33%
2	XII	Raj.Board,Ajmer	2007	59.23%
3	B.com	MLS	2007-10	55%
4	C.P.T.&Pcc	TheInstituteofC.A.ofIndia	2007&2012	51% &53%
5	M.com	MLSU	2014-15	55%

VERIFICATION

IVENIRAMhereby declarethattheinformationprovidedaboveistrueinthebest ofmy Knowledge.
I promise that if I am selected for the related post, I assure that I would

Presentmybestperformancewithworkandbehaviour

ThankingYou

(VENIRAMTELI)