

RESUME

SYED NOORUDDIN

Address:

Telangana Hyderabad

Cell: +91-9581987184, 6300478184

Email: syednooruddin433@gmail.com

CAREER OBJECTIVE

To associate myself to work in a reputed organization that gives scope to update my knowledge and skills in accordance with latest trends and a part of team that dynamically works towards the growth of organization.

ACADEMIC PROFILE

- S.S.C. from Board of Secondary Education, A.P. from Kent Grammar High School, Hyderabad.
- Intermediate from Board of Intermediate Education, from Mohsin Education Academy.
- Degree B.Com (Com) from Osmania University, from Anwar Ul Uloom Degree College.
- M.B.A. (Finance & Marketing) from Osmania University, Holy Mother PG College.

PERSONAL ATTRIBUTE & ETHICS

Honestly and hard work are part of me. My personal work habits and ethics permit me to be an efficient and well-organized team player. I will always strive the best to promote the interest of the employer.

EXPERIENCE

Experience 1: Sales Executive – India Cements Ltd., Hyderabad, Telangana

Roles & Responsibilities:

- Managed cement sales across Hyderabad, Medchal, Shamshabad, and nearby markets.
- Visited dealers, retailers, contractors, and construction sites to generate new business.
- Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
- Developed new dealers and maintained strong relationships with existing customers.
- Conducted market surveys and monitored competitor activities.
- Coordinated with distributors for timely product availability and delivery.
- Collected dealer payments and followed up on outstanding dues.
- Prepared daily sales reports and submitted market feedback to the Area Sales Manager.

Sales Executive – Tata Consumer Products Ltd., Hyderabad, Telangana

Roles & Responsibilities:

- Managed sales of Tata Consumer products across Hyderabad and nearby markets.
- Visited distributors, wholesalers, retailers, and supermarkets to generate new orders.
- Achieved monthly sales targets by increasing product availability and market coverage.
- Developed new retail outlets and maintained strong relationships with existing customers.
- Conducted market surveys and monitored competitor activities.
- Ensured proper product visibility, merchandising, and promotional displays at retail outlets.
- Coordinated with distributors to ensure timely stock availability and delivery.
- Collected payments, resolved customer complaints, and prepared daily sales reports for the Area Sales Manager.

STRENGTHS

- Good Communication Skills
- Easily negotiate with other people
- Hardworking, Enthusiastic and highly committed to the growth and success of the organization.
- My strengths include excellent interpersonal communication skills.
- Strong desire and drive to achieve the goal whatever the adversities.
- Optimistic, ability to work hard for long hours.

PERSONAL DETAILS

- **Father's Name:** Syed Taj Uddin
- **Qualification:** S.S.C. / Intermediate / Degree / M.B.A.
- **Date of Birth:** 23/10/1986
- **Place of Birth:** Hyderabad
- **Sex:** Male
- **Marital Status:** Married
- **Religion:** Muslim
- **Nationality:** Indian
- **Languages Known:** English, Urdu, Hindi, Telugu
- **Strength:** Confident, Positive attitude, Good listener

DECLARATION

Hence I request you to give me an opportunity to serve your esteemed organization in a capacity mentioned above for which act of kindness I shall be grateful to you.

Place: Hyderabad

Date: _____

Signature:
(SYED NOOR UDDIN)