

Vishal

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Address: Anand Vihar, Near Village Naggal, Ambala Cantt

Summary

A hardworking and responsible individual seeking the position of Team Leader in a reputed organization. Looking to utilize my skills and contribute to company growth while learning new things.

Education

Bachelor of Arts - Kurukshetra University

12th - HBSE

10th - HBSE

Skills

Customer Service, MS Excel, MS Word, Leadership, Communication, Time Management, Documentation Review

Experience

Brew Royal Tea - Team Leader (09/2022 - 12/2025), Ambala/Yamunanagar

- Led and supervised the sales team to achieve monthly targets.
- Assigned daily field visit plans and monitored team performance.
- Trained new employees on products and sales techniques.
- Maintained relationships with distributors and retailers.
- Prepared daily and monthly sales reports.
- Coordinated with management to improve sales and customer satisfaction.
- Resolved customer and team issues efficiently.

Brew Royal Tea - Sales Executive (04/2021 - 08/2022), Karnal

- Conducted daily market and dealer visits.
- Generated new business opportunities and acquired new customers.
- Achieved monthly sales targets through field sales.
- Maintained relationships with retailers and distributors.
- Collected market feedback and competitor information.
- Managed product availability and merchandising.
- Prepared sales reports and maintained customer records.

Award

Best Team Leader of Haryana