

RESUME

HIMMATLAL DAMOR

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Address: M. Chanawala, P. Chanawala, Sajjanghar, Banswara Kushalgarh (Raj.) – 327602

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CAREER OBJECTIVE

To work in a firm with a professional work-driven environment where I can utilize and apply my knowledge and skills, which would enable me as a fresh graduate to grow while fulfilling organizational goals.

BASIC ACADEMIC CREDENTIALS

Course	Board	Year Result
Class X	BSER, Ajmer	2015 PASS
Class XII	BSER, Ajmer	2017 PASS
B.A	GGTU, Banswara	2021 PASS

IT PROFICIENCY

- Learning RKCL RS-CIT Course, VMOU, Kota (Raj.)
 - PGDCA Course, Chittorgarh
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WORK EXPERIENCE

Sales Executive – Mahi Cement Agency, Banswara, Rajasthan

Roles & Responsibilities:

- Managed cement sales across Banswara, Ghatol, Kushalgarh, Bagidora, and nearby areas.
- Visited dealers, retailers, contractors, and construction sites to generate new business opportunities.
- Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
- Developed new dealers and maintained strong relationships with existing customers.
- Conducted market surveys and monitored competitor pricing and market trends.
- Coordinated with warehouse and transport teams for timely cement delivery.

- Collected payments from dealers and followed up on outstanding dues.
- Resolved customer complaints and ensured excellent customer satisfaction.
- Prepared daily sales reports and submitted market feedback to the Sales Manager.
- Promoted company products and dealer schemes to increase sales and strengthen the local dealer network.

- Worked in Finance Sector for **2 Years**
- **1 Year – M Power Micro Finance Pvt. Ltd.**
- **1 Year – Satin Creditcare Network Ltd.**

PERSONAL DETAILS

- **Father's Name:** Ramlal Damor
- **Date of Birth:** 01 June 1997
- **Languages Known:** Hindi & English
- **Permanent Address:** M. Chanawala, P. Chanawala, Sajjanghar, Banswara Kushalgarh (Raj.)
- **Strengths:**
 - Flexible
 - Good Learning Skills
 - Good Communication Skills
 - Believe in Team Work

DECLARATION

I do hereby declare that the above information is true to the best of my knowledge.

Place: Banswara

(HIMMATLAL DAMOR)