

RESUME

Anuj Kumar

Plot no.30 Near By Sri Ram Marriage Garden
Govind Nagar
Jaipur Rajasthan - 302029
Mob No. : 8741054430
Email Id : anujkumarbairwa78@gmail.com

CAREER OBJECTIVE

The want to excel in this field with hardwork preserverence and dedication

ACADEMIC QUALIFICATION

S.No.	Qualification	University / Board	Year	Per %
1	10 passed	School	2023	53%
2	12 passed	School	2025	60%

EXPIRENCE

Sales Executive – Shree Cement Ltd., Jaipur, Rajasthan

Roles & Responsibilities:

- Managed cement sales across Jaipur and surrounding areas through dealers, retailers, and distributors.
- Visited construction sites, contractors, and builders to generate new business opportunities.
- Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
- Appointed new dealers and maintained strong relationships with existing customers.
- Conducted market surveys, tracked competitor activities, and identified growth opportunities.
- Coordinated with distributors and logistics teams to ensure timely product delivery.
- Collected payments from dealers and followed up on outstanding dues.
- Resolved customer complaints and provided prompt after-sales support.
- Prepared daily sales reports, sales forecasts, and market feedback for the Area Sales Manager.
- Promoted company products, dealer schemes, and promotional offers to increase sales and customer satisfaction.

Worked as micro finance as marketing.

PERSONAL INFORMATION

Father's Name : Ashok Kumar
Date of Birth : 2007-10-10
Language Known : Hindi & English
Gender : Male
Nationality : Indian
Marital Status : Unmarried

DECLARATION

I hereby declared that the above information given by me is true to best of my Knowledge.

Date :

Place : Jaipur Rajasthan

(Anuj Kumar)