

RESUME

MOHAMMAD FARAZ

Address- Mayur Vihar Ashoka Garden Bhopal

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Career Objective :-

A career objective is a brief statement at the top of your resume or CV that outlines your professional goals and what you aim to contribute to the employer. It should be customized for each role and highlight relevant skills, aspirations, and the type of position you're seeking.

ACADEMIC PROFILES:

<u>S no</u>	<u>EDUCATION</u>	<u>Board/university</u>	<u>Year of Passing</u>
1.	10 th	MP Board	2011
2.	12 th	MP Board	2013
3.	B.COM	Barkatullah University	2023
4.	MBA	Barkatullah University	Running

Strength :

- Positive Attitude
- Self Confidence

Experience

Sales Executive – Dalmia Bharat Cement, Bhopal

Experience: 1 Year

- Managed dealers, distributors, retailers, contractors and builders.
- Conducted daily market visits to generate new customers and sales opportunities.
- Achieved monthly sales targets through regular dealer follow-ups.
- Generated orders and coordinated with the distribution team for timely delivery.
- Developed and maintained strong relationships with channel partners.
- Monitored competitor pricing, schemes and market activities.
- Followed up on outstanding payments and pending orders.
- Maintained daily visit reports, sales reports and customer records.
- Provided product information and handled customer queries.

- **5 Year Experience in Furniture Sales**

PERSONAL PROFILE :

Father Name- MR. MOHD. AASHIK

Date Of Birth 19/10/1995

Gender male

Languages English/Hindi

Marital

Married

DECLARATION

I do hereby declare the authenticity of all the information in my resume. I hereby insist that all information furnished is correct to the best of my belief.

Date:

Place

MOHAMMAD FARAZ