

DINESH CHAND

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Career Objective

A position offering growth opportunities in a demanding, yet a rewarding environment.

Work E xperi ence

Career Objective

Experienced finance and lending professional with expertise in Loan Against Property (LAP), Personal Loan (PL), Business Loan (BL), collections, customer relationship management, and team handling. Seeking a challenging position where I can utilize my financial services experience and leadership skills to contribute to organizational growth.

Work Experience

Simpa Energy Pvt. Ltd.

Position: Executive

Duration: 2016 – 2021

Responsibilities:

- Customer acquisition and relationship management.
- Business development and field operations.
- Collection and recovery management.

Cash Tree Finance

Position: Finance Executive

Duration: 17 March 2021 – October 2023

Products Handled:

- Loan Against Property (LAP)
- Personal Loan (PL)
- Business Loan (BL)

Responsibilities:

- Loan sourcing and customer onboarding.
- Credit assessment and documentation.
- Portfolio management and customer service.

Zfirst Finance

Position: Finance Executive

Duration: November 2023 – 31 October 2024

Products Handled:

- Loan Against Property (LAP)
- Personal Loan (PL)
- Business Loan (BL)

Responsibilities:

- Business generation and loan processing.
- Customer relationship management.
- Documentation and verification.

Payment Finance(BL,LAP)

Position: Finance Professional

Duration: December 2024 – may 2026

Paytm

Current Position: Team Leader

Key Responsibilities:

- Team management and performance monitoring.
- Sales target achievement and business development.
- Customer relationship management.
- Training and mentoring team members.

Key Skills

- Team Leadership
- Loan Sales & Sourcing
- LAP, PL & BL Products
- Customer Relationship Management
- Collections & Recovery
- Documentation & Verification
- Business Development
- MS Office

JOB Responsibilities: -

- * Responsible for handling all activities in the Market.
- * Handling Distributors towards Company Growth.
- * Solving all queries of the Retailers in the market.
- * Opening New Outlets for handset selling.
- * Providing all Schemes in the market.

Educational Qualification

10th rajasthan board 2009

12th rajasthan board 2011

Bcom rajasthan university

Personal Details

Date of Birth : 7/8/1995
Marital Status : Married
Languages known : English / Hindi