

ESUME

Personal Details

- **Name:** Satish Kumar
- **Father's Name:** Shri. Ramkishan
- **Mother's Name:** Smt. Rohinee
- **Date of Birth:** 02.11.1995
- **Category/Caste:** OBC
- **Language Known:** Hindi / English & (Chhattisgarhi)
- **Marital Status:** Unmarried
- **Nationality:** Indian
- • **Gmail ID:** satishdondki@gmail.com
- • **Mobile No.:** 8305342895, 7617385271
- • **Address:** Raipur Chhatisgarh

Education Qualification

Qualification	Subject	University/Board	Grade
10th	All Subject	CGBSC Raipur	50.33%
12th	Biology	CGBSC Raipur	58.2%
B.A.	Arts	PT. RSU Raipur	53.7%
ITI	Fitter	SCVT	76.85%
D.C.A	Computer	Dr. C.V. Raman University Bilaspur	72.29%

Job Experience

Sales Executive – Prism Johnson Limited (Prism Cement), Raipur, Chhattisgarh

Roles & Responsibilities:

- Managed cement sales across Raipur, nearby markets.
- Visited dealers, retailers, builders, and construction sites to generate new business opportunities.
- Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
- Appointed new dealers and maintained strong relationships with existing customers.
- Conducted market surveys and monitored competitor pricing and market activities.
- Coordinated with distributors to ensure timely product availability and delivery.
- Collected payments from dealers and followed up on outstanding dues.
- Resolved customer complaints and provided effective after-sales support.

- Prepared daily sales reports and submitted market feedback to the Area Sales Manager.
 - Promoted company products, dealer schemes, and marketing campaigns to increase sales and strengthen the dealer network.
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- **Shiri Ram Transport Finance Com. Ltd., Dhamtari – 1 Year**
 - **Telecrats India Private Ltd. – Rigger (6 Months)**
 - **DSR Investigation – 1 Year**
 - **RA Investigation – 1 Year**

Declaration

I hope that you will my application favorably and give me an opportunity to server under your kind control. I will do my level best to achieve organizational goal with all my sincerity and efficiency.