

RESUME

Mr. NITIN KUMAR

Father's Name: S/O Sadhuram

Address: Lucknow (U.P.)

Mobile No.: 8171241618

Email: nitinkumar12345sre@gmail.com

DOB : 19-05-2001

ACADEMIC QUALIFICATION

- High School from U.P. Board
- Intermediate from U.P. Board
- ITI Fitter

PERSONAL DETAILS

- **Name:** Nitin Kumar
- **Father's Name:** Sadhuram
- **Date of Birth:** 19/05/2001
- **Languages Known:** Hindi & English
- **Marital Status:** Married

WORK EXPERIENCE

Sales Executive

Gupta Hardware & Sanitary Pvt. Ltd.
Lucknow, Uttar Pradesh

Products Handled

- CP Bathroom Fittings
- PVC & CPVC Pipes
- Water Tanks
- Door Hardware
- Locks & Handles
- Plywood & Laminates
- Adhesives
- Paints
- Electrical Switches
- Wires & Cables

Roles & Responsibilities

- Managed dealer, retailer, and distributor sales in the assigned territory.
- Promoted hardware and sanitary products to builders, contractors, and architects.
- Achieved monthly sales targets and expanded market coverage.
- Identified new customers and developed long-term business relationships.
- Prepared quotations and negotiated pricing with customers.
- Ensured product availability and coordinated timely deliveries with the warehouse team.
- Conducted market surveys and monitored competitor pricing and activities.

- Manav Koshal Vikas Association (Sales Executive)
- Kotak Account Opening
- Bharti Airtel Foundation
- Experience: **2 Years**
- Additional Experience: **1 Year**

(NITIN KUMAR)