

VIVEK KUMAR MISHRA

Tehsil, Tilda, District Raipur, Chhattisgarh

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OBJECTIVE

To pursue a growth-oriented career in Finance Industry that offers opportunities to learn by delivering the results.

EXPERIENCE

Sales Executive, JK Cement Ltd. (01 June 2024 – 31 May 2025) – 1 Year Experience in Sales
Mortgages, IDFC First Bank LTD, Balod (12 February 2021 – 01 December 2023)
DSA, Dhamtari (June 2025 – Till Now)

EDUCATION

BE(CE) May 2020 – 69.5%

HSC May 2016 – 60.8%

SSC May 2014 – 62.61%

KEY SKILLS

Marketing, Project Management, Budget Planning, Social Media, Planning

PROFESSIONAL SKILLS

- Generating new leads through referrals, network & field outreach
- Achieving sales targets through effective planning & customer engagement
- Cross selling of cement & building material products
- Maintaining strong relationships with dealers, distributors & clients
- Market analysis, competitor tracking & business development
- Preparing reports on sales performance & market trends
- Coordinating with internal teams to ensure timely delivery & customer satisfaction

PERSONAL DETAILS

DOB: 10th Aug 1998

Father: Mr. Narayan Mishra

Mother: Mrs. Mamta Mishra

Religion: Hindu

Languages: English, Hindi

Hobbies: Playing cricket & chess

DECLARATION

I hereby declare that above mentioned details are true to the best of my knowledge.