

RESUME

Chirag

Mela Ground, Begu Road

Sirsa, Haryana-125055

①: +91 70822-28793

Email: chiragkukkar673@gmail.com

Career Objective:

I want to work hard at desired position where my skills and abilities are fully utilized through my knowledge as well as I may give my best to the organization for which I work faithfully.

Professional Qualification:

- 10th Passed From Central Board of Secondary Education, Delhi.
- 12th Passed from Board of School Education Haryana.
- B.Sc. Agriculture (Hon. 4 years) from Guru Kashi University, Talwandi Sabo, Bhatinda.

Computer Proficiency:

- Basic knowledge of Computer.

Experience:

Sales Executive – JK Lakshmi Cement Ltd., Sirsa, Haryana

Roles & Responsibilities:

- Managed cement sales across Sirsa, Ellenabad, Dabwali, Rania, Kalanwali, and nearby markets.
 - Visited dealers, retailers, contractors, and construction sites to generate new business opportunities.
 - Achieved monthly sales targets by increasing dealer orders and expanding market coverage.
 - Developed new dealers and maintained strong relationships with existing customers.
 - Conducted market surveys and monitored competitor pricing and market activities.
 - Coordinated with distributors and logistics teams to ensure timely product availability and delivery.
 - Collected payments from dealers and followed up on outstanding dues.
 - Resolved customer complaints and provided effective after-sales support.
 - Prepared daily sales reports and submitted market feedback to the Area Sales Manager.
 - Promoted company products, dealer schemes, and promotional campaigns to increase sales and strengthen the dealer network.
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- 2 years' experience in Dabur India Ltd.
 - 1.5 years' experience in Aditya Birla Sunlife Mutual Fund.

Personal Skill:

- Honesty
- Accepting Challenges
- Team Spirit

Hobbies:

- Reading & Learning

Personal Details:

Date of Birth	11 Oct 2000
Father's Name	Sh. Surender Kumar
Gender	Male
Nationality	Indian
Language Known	English, Hindi
Marital Status	Unmarried

Declaration:

I certify that above mentioned information is correct to the best of my knowledge and nothing has been concealed.

Date

Place

Chirag